

## Women in Biodiesel | FAQs:

The Women in Biodiesel Supplier Development initiative aims to accelerate the commercial viability of participating businesses in order to strengthen the South African biodiesel supply chain - from the collection of used cooking oils (UCO) to the conversion of the UCO into biodiesel, and the sale of biodiesel into the commercial market.

The initiative will provide business acceleration support, biodiesel technology, and market access. The initiative supports the growth of viable women-owned businesses already collecting UCO and producing biodiesel (or who wants to expand operations to include collection and biodiesel production) in South Africa. Scaling potential for the initiative aims to collectively produce 6 mill litre biodiesel per annum (the equivalent 26 000 MWh/yr of renewable energy thus mitigating 15,000 ton CO2 per annum). We are looking for entrepreneurs who are resilient and actively committed to growing their businesses.

# What we are looking for:

We are looking for women owned or managed businesses in the biodiesel production sector with the skills and experience to participate in the growth of South Africa's sustainable biodiesel industry.

#### Who may apply?

Women owners or managers in the biodiesel production which have been operational for at least a year, have a proven business track record and would like to participate in a business develop scaling programme to take your business to a new level of commercial viability.

## I'm a start-up, do I qualify?

Yes, if your business has been operating for more than a year and able to prove at least one year of operational history and has a financial operating track record. Businesses in ideation and concept phase are not eligible.

## Is this programme for South Africans only? What if I have a citizenship/permit?

The business development support programme is for South African citizens only and invites all women owned or manged businesses of all races to apply for this opportunity.

#### Is it across all provinces?

Yes, this is a national supply chain initiative that consists of an 18-month business development programme and it is available right across South Africa. Training content will be delivered virtually to enable online participation.

## Is there funding available as part of the programme?

There is no guaranteed funding as part of this programme, however the intention is to facilitate appropriate access to finance opportunities to entrepreneurs. The core focus of access to finance will be for capital and operating expenditures.

#### Is access to market available?

The commercial partner, <u>iLive</u> (http://iliveworld.co.za/) will provide market access by means of supply and offtake

agreements for new cooking oils, used cooking oils, processing materials and biodiesel for the following:

- Supply 30,000 litres or more New Cooking Oils
- Supply all processing materials required to produce biodiesel
- Buying 30,000 litres (min) of Used Cooking Oils per SME
- Buying 25,000 litres of biodiesel per SME

### What is the cost of the programme?

The 18-month business development support programme is co-funded by EEP Africa. There is no cash injection required for applications. Successful candidates will be sponsored to participate in the 18-month programme.

# When does the programme start?

The programme will start in July 2020, after shortlisted applicants have been selected. Shortlisted applicants will be invited to attend a two-day workshop and this will provide an opportunity for us to meet the applicants in order to make a final selection.

### What support will be provided to the SMEs?

- 1. Access to Biodiesel production technology
- 2. Technical mentoring support
- 3. 18 months of Business acceleration support
- 4. A range of practical, business-skills training workshops
- 5. Access to finance and markets
- 6. Infrastructure support

### How will applications be assessed?

All entries are assessed based on the following criteria (but not limited to):

- Job creation potential of the business
- Technology readiness level of the business
- Investment readiness of the business
- Scalability of the business

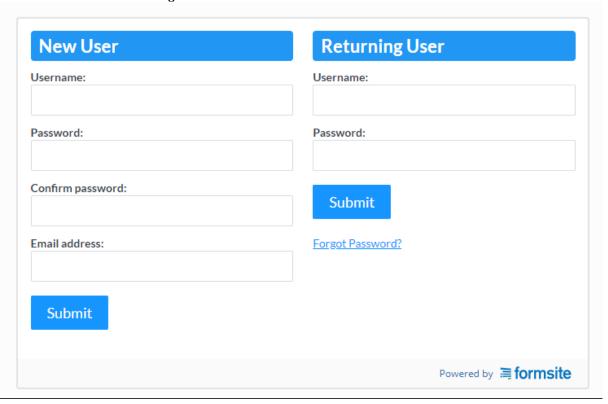
- Entrepreneurs who can commit to the programme and dedicate their business to the goals of the project
- · Experience in the waste to energy field
- Production capacity

## How do I apply?

Visit the Fetola website and select 'Our initiatives' from the top navigation. Click on the Women in Biodiesel banner to access the application portal. Alternatively follow this link or copy the address into your preferred internet browser:

https://fs8.formsite.com/fetola2011/0u6eho34hh/form\_login.html

You will have to create a login account first.



### Who can we contact for further information?

Please send your enquiries to womeninbiodiesel@fetola.co.za or contact the Fetola office on 079 879 8694.